

**IN THE UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF ILLINOIS  
EASTERN DIVISION**

**UNITED STATES EQUAL  
EMPLOYMENT OPPORTUNITY  
COMMISSION,**

**Applicant,**

**v.**

**AEROTEK, INC.,**

**Respondent.**

Civil Action No. 15-cv-275

Judge Shadur

**EXHIBIT A TO RESPONDENT AEROTEK, INC.'S  
MOTION TO ALTER OR AMEND THE JUDGMENT**

IN THE UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF ILLINOIS  
EASTERN DIVISION

EQUAL EMPLOYMENT OPPORTUNITY COMMISSION,	)	No. 15 C 275
	)	Chicago, Illinois
Plaintiff,	)	February 18, 2015
	)	9:35 o'clock a.m.
-vs-	)	
	)	
AEROTEK, INC.,	)	
	)	
Defendants.	)	

TRANSCRIPT OF PROCEEDINGS - MOTION  
BEFORE THE HONORABLE MILTON I. SHADUR

APPEARANCES:

For the Plaintiff: EQUAL EMPLOYMENT OPPORTUNITY COMMISSION  
500 West Madison Street  
Suite 2000  
Chicago, Illinois 60661  
BY: MR. AARON R. DeCAMP

For the Defendant: MORGAN LEWIS & BOCKIUS, LLP  
77 West Wacker Drive  
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BY: MR. THOMAS F. HURKA

Court Reporter: ROSEMARY SCARPELLI  
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1 THE CLERK: 15 C 275, EEOC versus Aerotek.

2 MR. DeCAMP: Good morning, your Honor, Aaron DeCamp  
3 on behalf of the EEOC.

4 MR. HURKA: Good morning, your Honor, Tom Hurka on  
5 behalf of Aerotek.

6 THE COURT: Good morning. Well, I read this  
7 material and in a sense -- and I don't want to be  
8 misunderstood on this one. I am no fonder of a -- fishing  
9 expeditions than anybody. But I get the sense that the  
10 Aerotek response is sort of like saying, "Look, we gave you  
11 all these haystacks, and it is up to you to find the  
12 needles."

13 It is very hard for somebody, for an agency, even  
14 with its resources, that is provided with a massive amount of  
15 material, to try to focus its investigation appropriately  
16 without some help at least. As I understand it, EEOC says,  
17 "Look, based on what we looked into, we found a whole flock  
18 of instances of situations that point to potential violations  
19 of the Age Discrimination in Employment Act." The argument  
20 that responds by saying, "Well, but you are targeting a lot  
21 of people who aren't protected" has put the thing in reverse  
22 because it is the fact that people who are not in the  
23 protected category have gotten, for example, favored  
24 treatment that serves to demonstrate, potentially to  
25 demonstrate, the existence of age discrimination.

1           So the fact that they are using that as a kind of  
2 springboard simply says "Look, we found -- we found some  
3 smoke that indicates that there is fire and we would like to  
4 look into it further" and not to be simply faced by a  
5 response that says "We have given you the whole universe. Go  
6 hunt."

7           You know, Judge Posner said -- I was going to say  
8 famously, only I am not sure that that is right, you know, in  
9 a different context -- that judges are not like pigs hunting  
10 for truffles. And that is sort of the kind -- the way I read  
11 this response.

12           Now, I am not faulting Aerotek in that regard, but  
13 it seems to me that there ought to be some room for  
14 accommodation to work out something that is reasonable and  
15 doesn't simply rely on the fact, we gave you 1,432,000 pieces  
16 of paper and go look. So the -- I don't know -- I really  
17 don't find the flat-out opposition to the application for an  
18 order to show cause to be persuasive.

19           On the other hand, I don't know that the EEOC's  
20 request is one that can't be appropriately dealt with without  
21 the kinds of -- kinds of things that you say are wholly out  
22 of proportion to EEOC's claimed investigative objectives.

23           Now, I recognize, by the way, that Aerotek is  
24 serving a lot of masters, but when -- when it processes  
25 those, it takes on the responsibility. You know, I don't

1 know what effort it makes, for example, to police the  
2 requests that are made of it by employers who say, "We would  
3 like a bright and shiny person two years out of college for  
4 this job," when it may be a job that would be just as  
5 fillable by somebody who is 42 years old and therefore in the  
6 protected category.

7 So that -- I will tell you that is the dilemma that  
8 I see being reflected by the EEOC's position and Aerotek's  
9 response. Have you thought about or sought to do something  
10 that would accommodate both sides' concerns?

11 MR. HURKA: Well, we -- there hasn't been much  
12 dialogue, unfortunately. We did make some proposals because  
13 there are, apparently, 62 facilities where they found these  
14 requisitions.

15 THE COURT: Right.

16 MR. HURKA: And they found --

17 THE COURT: They found something.

18 MR. HURKA: And our response was, well, tell us the  
19 requisitions that are offensive and provide the information  
20 related to those, the client, the employees, et cetera. They  
21 said, "No, we want every client, every employee from that  
22 facility, even if we found one offensive requisition." Well,  
23 that sweeps in thousands -- actually 22,000 clients as  
24 compared to maybe 50 or 100. So we offered that if they show  
25 us what are the offensive ones, we will give you the

1 information for those offensive ones, the clients, the temps,  
2 who was placed.

3 THE COURT: That doesn't do the -- that doesn't  
4 serve the purpose. The -- look, again, I am not going to  
5 tell Aerotek how to conduct its business, but it would seem  
6 to me that having been alerted to the fact that some of these  
7 clients engage in activities that on their face are age  
8 discriminatory, that Aerotek might have responsibility for  
9 doing some better policing of its own clients before it takes  
10 them on in that regard.

11 And I am -- and I don't mean to minimize the  
12 problem that is involved here, but I have got to tell you,  
13 you know, the two sides are like ships that pass in the  
14 night, at least as I read it here.

15 MR. DeCAMP: Your Honor, just --

16 THE COURT: Yes?

17 MR. DeCAMP: And, your Honor, just to clarify, EEOC  
18 -- they -- Aerotek has already produced a portion of the  
19 database. And this is all about -- this is not about paper.  
20 This is about a database. And so they have already produced  
21 the database, but they took out certain parts of the database  
22 and said that we are not entitled to them. And that is what  
23 we are asking for now, is just for them to fill -- just to  
24 produce the actual full database. And Aerotek hasn't claimed  
25 that they are going to be burdened to producing this

1 information.

2 They have raised issues that EEOC is going to  
3 contact, you know, 700,000 people, which we are not an agency  
4 of that scope. This is not the type of agency that we are  
5 going to be able to afford that sort of contacting people all  
6 over -- all over the country.

7 But the issue here is not -- there is not -- there  
8 is not a burden on Aerotek to produce this information,  
9 especially when they have already established that the  
10 information they produced is relevant. But the issue is they  
11 decide to withhold key information about the information they  
12 have already produced, so the EEOC can't go to the next step  
13 and actually further investigate.

14 MR. HURKA: I mean I think that the only correction  
15 there I think is that with regard to the clients, we have not  
16 produced that information. With temp employees we have.

17 MR. DeCAMP: Okay. But that doesn't -- they  
18 haven't been able to produce the names of the clients. So it  
19 is impossible to know, well, maybe this client they -- there  
20 is -- there may be, for lack of a better phrase, a BFOQ, a  
21 bona fide occupational qualification for someone being  
22 younger or something that for us -- but, "Well, there may be  
23 reasons for -- that there is people self-selected out of this  
24 position." We don't even know who these clients are.

25 And so for us we are -- we are shooting in the

1 dark. We see numbers on a computer screen. All we need is  
2 for them to fill out the database, which literally would be a  
3 key stroke, as far as we understand it, just what you have as  
4 a whole rather than redact information for us not to be able  
5 to look --

6 THE COURT: What is --

7 MR. HURKA: With respect to the client issue, your  
8 Honor, they have identified which clients they believe have  
9 the offensive requisitions. They have never disclosed the  
10 clients to us.

11 THE COURT: That is really not --

12 MR. HURKA: And I can even -- we will tell you --

13 THE COURT: I have got to tell you I think you are  
14 missing the ball on that. You just are. What you don't  
15 understand is that what they have done essentially is to find  
16 a sample. Okay? And they are trying to find out whether  
17 that sample is somehow fairly representative of a larger  
18 universe or not. Now, the only way for them to do that is  
19 not to say, "Well, concentrate on the samples." That doesn't  
20 advance them at all.

21 MR. HURKA: Well, your Honor, I disagree. They  
22 don't represent it as a sample. They have the entire  
23 universe of all requisitions. That is all they found. It is  
24 not a sample. They have every requisition from all -- from  
25 everywhere around the country.



1 THE COURT: No, no, no, what I am saying is they  
2 have identified a sample of what may -- what looks like  
3 offenses. And what they are asking is that they want to find  
4 out whether that is really just an aberration, an occasional  
5 thing, in which case they are not going -- not going to be  
6 able to pursue because there is no point in pursuing it on  
7 any kind of global basis or whether it is indicative of a  
8 larger problem than the one that they have been able to  
9 identify so far.

10 And again you keep -- you keep trying to cabin this  
11 thing in a way that is not fair to the idea of what the  
12 agency is responsible for doing. They are responsible for  
13 trying to see that there are not violations of ADEA. And  
14 what they have done up to now is to say "Based on what we  
15 have seen we know that there are sufficient number of these  
16 situations that deserve further inquiry." And the inquiry is  
17 not in -- simply into the ones that they have already  
18 identified. That is not much of a -- much of an  
19 investigation, is it?

20 MR. HURKA: And again, your Honor --

21 THE COURT: So I think you are -- I think your  
22 approach is missing the whole point of what it is that they  
23 are seeking to do. And I really do not understand the  
24 opposition that is essentially predicated on the idea we have  
25 given them everything and let them go hunt. That is not --

1 MR. HURKA: That is not our position, your Honor.  
2 We have given them every requisition. Our understanding is  
3 that they have done an exhaustive search for every  
4 requisition. They have identified the offensive ones. Not a  
5 sampling, they have identified all the offensive ones. Now  
6 they want to get additional information to go further. And  
7 we have given that information.

8 THE COURT: That isn't how I read it.

9 MR. HURKA: They are going beyond requisitions.  
10 Unless they -- you want to state on the record today that is  
11 only a sample, but the brief says they found hundreds.

12 THE COURT: That isn't how I read it. And if this  
13 continues to be Aerotek's position, I am simply going to  
14 grant the order because you are really inverting the problem  
15 by the manner in which you keep responding to it. You are --  
16 you are responding to it in a different way from what it is  
17 that I understand EEOC to be attempting.

18 And again I am -- I should be under -- you know,  
19 this is a case that it administratively got opened and closed  
20 the same day I think; in other words, it is not treated as an  
21 active case on my calendar. I am not going to be placing the  
22 thing beyond this. It is simply a matter of should -- what  
23 should be done with the subpoena. And you have -- and I  
24 think you have really been nonresponsive in real-world terms  
25 to the subpoena, to the effort that the subpoena is intended

1 to reflect.

2 And if what they are saying is give them the rest  
3 of the database to enable them to do that, they may totally  
4 strike out. They may -- they may find that it is not worth  
5 pursuing. I don't know that. But they can't do it without  
6 the raw material. And you have -- and you have not furnished  
7 all the raw material when you say here -- here are -- coming  
8 back to the homely analogy that I started out with, you are  
9 not solving it by saying "We have given all the haystacks.  
10 Go hunt. Find the needles." Not responsive.

11 MR. HURKA: Well, your Honor, if I may just  
12 clarify. As Mr. DeCamp has stated, we did produce all the  
13 information of all the temps who have been placed. What we  
14 did not give is the identifiers, meaning their name,  
15 telephone and address. They have the data to crunch and do  
16 the analysis and find out if there has been any disparate  
17 treatment. We did get the agent permission, by the way. So  
18 they have all that. They just don't have the information to  
19 call individuals. And our response is identify which  
20 requisitions, which individuals, we will give it to you, but  
21 we don't want to give you every single person and every  
22 single client. If they ask for certain individuals and  
23 clients, we will give it to them.

24 MR. DeCAMP: They are trying to have us prove as we  
25 go, your Honor. And it is very frustrating. We are going to

1 end up going through this whole process years and years in  
2 advance because they objected to every time we try to get  
3 information on the individuals or on -- they keep -- they  
4 keep on objecting to the subpoena --

5 THE COURT: I am going to grant the enforcement of  
6 the subpoena. That -- what I have just heard from you is  
7 really a -- it is -- you know, all of us get boring when we  
8 start repeating ourselves. I am not -- I am not exempt from  
9 that either, I can assure you. But it does not really solve  
10 or refer to the problem in the real sense to say, "Well, they  
11 have now got these people," because you are then treating  
12 this sample -- and I think it is fair to call it that -- as  
13 the universe.

14 And that is backward. It is not -- it is -- it  
15 serves as a predicate as the potential springboard for  
16 finding out if this is a larger problem or not. So I can't  
17 -- I can't find the opposition as really persuasive. You  
18 know, I can only deal with what I have, and what I have in  
19 terms of the arguments I think is essentially nonresponsive  
20 to the -- to the declaration of the investigator as to what  
21 it is that they are looking for and how they are looking for  
22 it, or want to look for it.

23 So I am -- I think that they have applied for an  
24 order to show cause why the subpoena should not be enforced,  
25 and you have made an effort to show cause but I don't think

1 persuasively because of the way in which you continue to  
2 approach the problem, which is backward.

3 So that is -- so that is where we are. And I don't  
4 know what to add, frankly.

5 Now what kind of order do you want?

6 MR. DeCAMP: Just date certain by which they should  
7 be producing.

8 THE COURT: Why don't you provide a draft of the  
9 order. Give one to opposing counsel, and then submit it to  
10 me and I will sign it.

11 MR. DeCAMP: Okay.

12 THE COURT: Okay?

13 MR. DeCAMP: All right. Thank you, your Honor.

14 MR. HURKA: Thank you, your Honor.

15 (Which were all the proceedings heard.)

16 CERTIFICATE

17 I certify that the foregoing is a correct transcript  
18 from the record of proceedings in the above-entitled matter.  
19

20 s/Rosemary Scarpelli/

Date: February 24, 2015  
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